# **Customized workshops on cross-cultural partnership**

**Werner Mischke,** Executive Vice President and Director of Training Ministries for Mission ONE, is available to serve churches by providing workshops on the subject of cross-cultural partnership.

### Workshop features

- The workshops have a **Christ-centered**, Scripturebased focus that calls us to wisely serve in His story and mission.
- The workshops are designed on the basis of **adult learning theory**. The four "I's" of adult learning— *Inductive, Input, Implementation, Integration*—are woven into the design of the learning tasks that comprise each workshop.
- Tools include reproducible presentation materials which you can subsequently use yourself to train others.
- The workshops are designed to allow for **your own stories** to help shape the teaching events.

#### Workshop titles (see other side for more details)

- 1. **Powerboat or sailboat?** Cultivate the sailboat mindset, "catching the Wind of God", to ensure a fruitful cross-cultural partnership
- 2. Develop **empathic listening** skills— "hearing with your heart"—for building cross-cultural relationships and partnerships
- 3. **Six big dangers** churches face in building crosscultural partnerships—and how to avoid them
- 4. Knowing the **five basic culture scales** to enhance your cultural intelligence—for more fruitful cross-cultural partnerships
- Three keys to developing a reservoir of cross-cultural trust—and why it's essential for long term success
- Build better relationships by understanding the pivotal cultural value of **honor and shame**—both in Scripture and in many Majority World cultures

- 7. Appropriate **accountability**—what it looks like in a healthy cross-cultural partnership—and what to do if things go wrong
- 8. How "**Appreciative Inquiry**" changes how you serve the poor for everyone's joy and for God's glory
- Three factors to help ensure Christian
   entrepreneurs are successfully using their missional
   DNA for fruitful cross-cultural ministry

#### Cost of workshops and training services

- Standard cost: \$500 per day, plus travel
- Fees for additional workshops or services are mutually-agreed upon through dialog.

# The learning journey — where real change happens

Normally, workshops and seminars result in little actual behavior change. It is unlikely that one or more workshops will change you or your church.

These workshops are intended to "whet the appetite" for participants to engage in a **learning journey** that is transformational.

An effective missional learning journey—or small groups study—involves a variety of learning tasks, accountability, and encouragement from team members, over a period of time.

At the end of each a workshop, one of the options presented for a follow-up journey is the six-week

study, **The Beauty of Partnership**, designed and edited by Werner Mischke.

Learn more about The Beauty of Partnership here: **beautyofpartnership.org** 





MISSION TRAINING FOR SMALL GROUPS Here's WHY: <u>operationworldview.org</u> Here's HOW: <u>beautyofpartnership.org</u>

## Workshops on cross-cultural partnership by Werner Mischke

	Theme	Title	Achievement-based objective	Participants will
1	Powerboat or sailboat?	Powerboat or sailboat? Cultivate the sailboat mindset, "catching the Wind of God", to ensure a fruitful cross-cultural partnership	Compare the paradigm of powerboat vs. sailboat, and explore practical steps to "sail together" for more fruitful cross- cultural partnerships.	<ul> <li>Identify Scripture-based, Christ-centered principles for the sailboat paradigm.</li> <li>Explore the practical implications of the sailboat mindset and how it applies to their own cross-cultural ministry.</li> <li>Examine what non-Western leaders can gain from the powerboat / sailboat metaphor.</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>
2	Empathic listening	Develop empathic listening skills — "hearing with your heart"— for building cross-cultural relationships and partnerships	Examine the importance of hearing with your heart, and the skill of "closing the loop" — for cross-cultural partnership ministry.	<ul> <li>Identify Scripture-based, Christ-centered principles for developing better listening skills.</li> <li>Explore three types of listening.</li> <li>Practice the art of slowing down the conversation, and hearing with your heart—to "close the loop."</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>
3	Dangers to avoid	Six big dangers churches face in building cross-cultural partnerships—and how to avoid them	Using the grid of character, culture, and competence, explore six common dangers and how to avoid them.	<ul> <li>Explore Christ's teachings—why challenges and difficulties in ministry are to be expected.</li> <li>Learn how to use a matrix to identify the crux of partnership problems, as well as identify Scripture-based solutions and preventative measures.</li> <li>Identify next steps in their missional journey of cross-cultural partnership.</li> </ul>
4	Five basic culture scales	Knowing the five basic culture scales to enhance your cultural intelligence—for more fruitful cross-cultural partnerships	Explore the five basic culture scales and how to adjust your relational style—in order to build healthy relationships with people in other cultures.	<ul> <li>See how Scripture teaches an "either-or" mindset relative to TRUTH, whereas relative to CULTURE, what is often required is an "either-or" mindset.</li> <li>Go through a survey to determine their unique cultural style and how it compares to that of a cross-cultural partner (additional cost required).</li> <li>Explore the behavior adjustments needed (this is CQ, cultural intelligence).</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>
5	Cross-cultural trust	Three keys to developing a reservoir of trust—cross- culturally—and why it's essential for long term success	Examine three inhibitors and three catalysts to growing a reservoir of trust for healthy cross-cultural partnerships.	<ul> <li>Discover how Jesus developed trust cross-culturally among the Samaritans in John 4.</li> <li>Explore why Stephen M.R. Covey says "trust is THE critical career skill in the new global economy"—and what specific trust-building skills they can use best.</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>
6	Honor and shame	Build better relationships by understanding the pivotal cultural value of honor and shame—both in Scripture and in many non-Western cultures (it's just below the surface)	Examine the pivotal cultural value in Bible societies—honor and shame—and how this can be applied to building relationships with people in non- Western cultures.	<ul> <li>Explore how the teachings of Christ deal with the pivotal cultural value of honor and shame.</li> <li>Discover six main features of an honor &amp; shame-based culture, and how to recognize it in Scripture.</li> <li>Learn to recognize shame-based behaviors in cross-cultural ministry in order to build trust and avoid misunderstanding.</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>
7	Accountability	Appropriate accountability— what it looks like in a healthy cross-cultural partnership—and what to do if things go wrong	Explore the principles and practices of good accountability for healthy cross-cultural partnerships.	<ul> <li>Explore Scripture-based, Christ-centered principles of accountability and how they apply to cross-cultural settings.</li> <li>Discover strategies for dealing with thorny issues relative to accountability in cross-cultural partnerships.</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>
8	Appreciative Inquiry	How "Appreciative Inquiry" changes how you serve the poor for everyone's joy and for God's glory	Identify and explore how first questions in a relationship can influence the entire trajectory of your cross-cultural partnership.	<ul> <li>Explore the Christ-centered implications of Phil. 4:4–9 for cross-cultural partnership ministry.</li> <li>Identify how Asset Based Community Development overlaps with this Scripture</li> <li>Develop their own set of questions and relationship goals based on Appreciative Inquiry.</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>
9	Entrepre- neurial DNA	Three factors to help ensure Christian entrepreneurs are successfully employing their missional DNA for fruitful cross- cultural ministry	Explore the "S.A.M. Matrix" for entrepreneurs: SOLIDIFY, AMPLIFY, MODIFY	<ul> <li>Explore the biblical basis for the entrepreneurial mindset, and how entrepreneurs can be more successful and fruitful in cross-cultural ministry endeavors—using the S.A.M matrix</li> <li>SOLIDIFY: Awaken entrepreneur's significance and special destiny in God's Story.</li> <li>AMPLIFY: Increase entrepreneur's vision to serve a Great Commission partner ministry.</li> <li>MODIFY: Adjust approach: from powerboat / high-control — to sailboat / high-trust</li> <li>Identify next steps in their missional journey or cross-cultural partnership.</li> </ul>

#### Contact

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