

# MISSION ONE

## MORE LIKE THE KINGDOM

*Mission ONE partners with the Global Church in making communities more like the kingdom of God.*



PO Box 750  
Phoenix, AZ 85001  
480-951-0900  
[info@mission1.org](mailto:info@mission1.org)  
[mission1.org](http://mission1.org)

## Mission ONE is seeking a Development Director

### ABOUT MISSION ONE

Mission One partners with the Global Church to transform communities to look more like the Kingdom of God—and reach unreached people groups with the gospel through the expression of the local church.

For over 30 years, Mission ONE has worked with indigenous partners in Africa, Asia, and the Middle East. Each of our partners focuses on church planting, reaching unreached people groups, and development projects to create long-term sustainability.

### ABOUT THE POSITION

Through the leadership of the Development Director, Mission ONE seeks to usher in a new era of developing relationships with established and prospective supporters to expand the reach and effectiveness of the mission. The Director of Development will report to the President and actively develop a strategy for and participate in the organization's fundraising efforts.

### QUALIFICATIONS YOU SHOULD HAVE

1. Demonstrated ability in the past to create momentum that leads to outcomes; must be proactive rather than reactive.
2. A strong interest in non-profit Christian organizations.
3. The ability to effectively communicate the ministry value proposition of Mission ONE and confidently request gifts.
4. At least five (5) years of successful development and/or fundraising experience and a successful track record in closing major gifts.

### YOU SHOULD

- Be a committed follower of Jesus Christ and an active member of a Christian Church.
- Have earned a BA or master's degree, preferably in business, non-profit management, marketing, philanthropy, or a related field.
- Possess excellent written and verbal communication skills.
- Be an organized, concise thinker and communicator.
- Be strong, inspirational, and persuasive.
- Possess high moral integrity with a persevering spirit and drive.
- Be able and willing to travel as needed to connect with major and principal donors; able to make evening and weekend presentations when needed.

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### **Mission ONE is seeking a Development Director, *continued***

#### **RESPONSIBILITIES**

1. Develop a donor base by sharing existing Mission ONE resources to engage new audiences and donor communities.
2. Grow the existing donor base through engagement and re-engagement activities.
3. Identify goals for each year with the Mission ONE President and work towards accomplishing those goals.
4. Work with Mission ONE's President and appropriate leadership to track and ensure that principal and major gift donors in the portfolio are being visited.
5. Participate in goal setting, prepare proposals, strategy development for solicitation, and stewardship as required for major or principal donors in the portfolio.
6. Successfully and consistently deliver funding proposals to prospective and current donors as the relationship dictates.
7. Maintain appropriate electronic documentation on time, including engagement activities, proposal tracking, contact reports, donor strategies, and forecasting into Virtuous.
8. Meet with President weekly. Attend weekly staff meetings virtually or in person.
9. Maintain a working knowledge of fundraising best practices; attend seminars and conferences annually for personal growth and development.
10. Perform other development duties as required or requested by the President.

#### **HOW TO APPLY**

Please send your resume to: [info@mission1.org](mailto:info@mission1.org)